

Cambridge International AS & A Level

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Paper 3	Octob	er/November 2022
MARK SCHEME		
Maximum Mark: 75		
	Published	
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This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes should be read in conjunction with the question paper and the Principal Examiner Report for Teachers.

Cambridge International will not enter into discussions about these mark schemes.

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Generic Marking Principles

These general marking principles must be applied by all examiners when marking candidate answers. They should be applied alongside the specific content of the mark scheme or generic level descriptors for a question. Each question paper and mark scheme will also comply with these marking principles.

GENERIC MARKING PRINCIPLE 1:

Marks must be awarded in line with:

- the specific content of the mark scheme or the generic level descriptors for the question
- the specific skills defined in the mark scheme or in the generic level descriptors for the question
- the standard of response required by a candidate as exemplified by the standardisation scripts.

GENERIC MARKING PRINCIPLE 2:

Marks awarded are always whole marks (not half marks, or other fractions).

GENERIC MARKING PRINCIPLE 3:

Marks must be awarded **positively**:

- marks are awarded for correct/valid answers, as defined in the mark scheme. However, credit
 is given for valid answers which go beyond the scope of the syllabus and mark scheme,
 referring to your Team Leader as appropriate
- marks are awarded when candidates clearly demonstrate what they know and can do
- marks are not deducted for errors
- marks are not deducted for omissions
- answers should only be judged on the quality of spelling, punctuation and grammar when these
 features are specifically assessed by the question as indicated by the mark scheme. The
 meaning, however, should be unambiguous.

GENERIC MARKING PRINCIPLE 4:

Rules must be applied consistently, e.g. in situations where candidates have not followed instructions or in the application of generic level descriptors.

GENERIC MARKING PRINCIPLE 5:

Marks should be awarded using the full range of marks defined in the mark scheme for the question (however; the use of the full mark range may be limited according to the quality of the candidate responses seen).

GENERIC MARKING PRINCIPLE 6:

Marks awarded are based solely on the requirements as defined in the mark scheme. Marks should not be awarded with grade thresholds or grade descriptors in mind.

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Social Science-Specific Marking Principles (for point-based marking)

1 Components using point-based marking:

Point marking is often used to reward knowledge, understanding and application of skills.
 We give credit where the candidate's answer shows relevant knowledge, understanding and application of skills in answering the question. We do not give credit where the answer shows confusion.

From this it follows that we:

- a DO credit answers which are worded differently from the mark scheme if they clearly convey the same meaning (unless the mark scheme requires a specific term)
- **b** DO credit alternative answers/examples which are not written in the mark scheme if they are correct
- **c** DO credit answers where candidates give more than one correct answer in one prompt/numbered/scaffolded space where extended writing is required rather than list-type answers. For example, questions that require *n* reasons (e.g. State two reasons ...).
- **d** DO NOT credit answers simply for using a 'key term' unless that is all that is required. (Check for evidence it is understood and not used wrongly.)
- DO NOT credit answers which are obviously self-contradicting or trying to cover all possibilities
- **f** DO NOT give further credit for what is effectively repetition of a correct point already credited unless the language itself is being tested. This applies equally to 'mirror statements' (i.e. polluted/not polluted).
- **g** DO NOT require spellings to be correct, unless this is part of the test. However spellings of syllabus terms must allow for clear and unambiguous separation from other syllabus terms with which they may be confused (e.g. Corrasion/Corrosion)

2 Presentation of mark scheme:

- Slashes (/) or the word 'or' separate alternative ways of making the same point.
- Semi colons (;) bullet points (•) or figures in brackets (1) separate different points.
- Content in the answer column in brackets is for examiner information/context to clarify the marking but is not required to earn the mark (except Accounting syllabuses where they indicate negative numbers).

3 Annotation:

- For point marking, ticks can be used to indicate correct answers and crosses can be used to indicate wrong answers. There is no direct relationship between ticks and marks. Ticks have no defined meaning for levels of response marking.
- For levels of response marking, the level awarded should be annotated on the script.
- Other annotations will be used by examiners as agreed during standardisation, and the meaning will be understood by all examiners who marked that paper.

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Assessment Objectives

Candidates are expected to demonstrate:

Knowledge and understanding

• An ability to recall, select, use and develop knowledge and understanding of legal principles and rules by means of example and citation.

Analysis, evaluation and application

 An ability to analyse and evaluate legal materials, situations and issues and accurately apply appropriate principles and rules.

Communication and presentation

• Use appropriate legal terminology to present logical and coherent argument and to communicate relevant material in a clear and concise manner.

The relationship between the Assessment Objectives and this individual component is detailed below. The objectives are weighted to give an indication of their relative importance, rather than to provide a precise statement of the percentage mark allocation to particular assessment objectives, but indicative marks per question attempted on Paper 3 are shown in brackets.

Assessment Objective	Paper 1	Paper 2	Paper 3	Paper 4	Advanced Level
Knowledge/ Understanding	50	30	50 (13)	50	50
Analysis/Evaluation/ Application	40	60	40 (10)	40	40
Communication/ Presentation	10	10	10 (2)	10	10

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The mark bands and descriptors applicable to all questions on the paper are as follows.

Band 1 [0 marks]

The answer contains no relevant material.

Band 2 [1–6 marks]

The candidate introduces fragments of information or unexplained examples from which no coherent explanation or analysis can emerge.

OR

The candidate attempts to introduce an explanation and/or analysis but it is so fundamentally undermined by error and confusion that it remains substantially incoherent.

Band 3 [7-12 marks]

The candidate begins to indicate some capacity for explanation and analysis by introducing some of the issues, but explanations are limited and superficial

OR

The candidate adopts an approach in which there is concentration on explanation in terms of facts presented rather than through the development and explanation of legal principles and rules

OR

The candidate attempts to introduce material across the range of potential content, but it is weak or confused so that no real explanation or conclusion emerges.

Band 4 [13-19 marks]

Where there is more than one issue, the candidate demonstrates a clear understanding of one of the main issues of the question, giving explanations and using illustrations so that a full and detailed picture is presented of this issue

OR

The candidate presents a more limited explanation of all parts of the answer, but there is some lack of detail or superficiality in respect of either or both so that the answer is not fully rounded.

Band 5 [20-25 marks]

The candidate presents a detailed explanation and discussion of all areas of relevant law and, while there may be some minor inaccuracies and/or imbalance, a coherent explanation emerges.

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Question	Answer	Marks
1	Acceptance of an offer needs to be effectively communicated.	25
	Assess whether the law regarding modern and traditional means of communicating acceptance successfully achieves this.	
	 Candidates may show knowledge and understanding by: Explaining general principles; part of agreement, need to communicate acceptance (Felthouse v Bindley), General rule of acceptance (Entores Ltd), mode of acceptance (Yates Building Co v Pulleyn). Explaining the postal rule (Adams v Lindsell) and circumstances under which the rule applies – for example, properly addressed and stamped (Holwell Securities v Hughes) etc. Explaining that the rule was extended to cover telegrams and telex (Cowan v O'Connor) which displayed similar features. Explaining communication of acceptance by instantaneous means. Application of the general rule and reasoning (Entores Ltd v Miles, Brinkibon Ltd, The Brimnes, Thomas and Another v BPE Solicitors). 	
	 In assessing whether the law on communicating acceptance by modern or traditional means is effective candidates may address the following: Reasoning as to why two rules are needed (fairness, practicality, business needs) and whether this in itself defeats effectiveness. The potential for hardship caused by the postal rule (a letter of acceptance lost in the post), but this element of risk and uncertainty is easily overcome and in practice is not a problem. 	
	 The law on instantaneous means is far from conclusive. It is based on limited cases (mainly involving telex), several obiter statements and even judicial recognition that one rule will not fit all situations (<i>Brinkibon case</i>). The difficulties associated with 'receipt' and 'office hours' in a 24/7 business culture and problems of human or technical error interfering 	
	with the process. Credit any other relevant case and any other valid and reasoned argument. Candidates need to engage with the evaluative aspect of the question to receive marks in band 4 and above.	

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Question	Answer	Marks
2	Examine the view that only misrepresentations made orally, in writing or by conduct are considered actionable and as such silence does not usually amount to a false statement.	25
	 Candidates may show knowledge and understanding by: Defining the term misrepresentation and explaining that, if proven, it renders a contract voidable allowing the innocent party to rescind it and or claim damages. Outlining the requirements of a misrepresentation and the need for the statement to be; untrue, made before the contract, of fact (<i>Bisset v Wilkinson, Spice Girls Ltd v Aprilia World service</i>), one of the causes to induce the contract (<i>Redgrave v Hurd</i>). Explaining that silence does not usually amount to a false statement (<i>Fletcher v Krell</i>). Explaining the context in which the law is framed balancing the fairness of disclosure against commercial reality and <i>caveat emptor</i>. Detail of the types of misrepresentation will receive only minimal credit. In examining whether silence can amount to misrepresentation candidates should identify and discuss the four exceptional circumstances to the rule: Partial disclosure (half- truth) where the contract would never have been made if all the facts were available (<i>Dimmock v Hallett</i>). Subsequent falsity (Statement is true when stated, but by the time the contract is made become false due to changed circumstances – <i>With v O'Flanagan</i>). Fiduciary relationships where trust is placed in another to disclose relevant facts and it is reasonable to expect high standards of behaviour e.g. solicitor and client. 	
	Contracts <u>uberrimae fidei</u> are based on the notion of fairness given that relevant facts could be difficult for the other party to establish so that one party should not be placed in an unfavourable bargaining position (International Group UK Ltd v Simmonds).	
	Credit any other relevant case and any other valid and reasoned argument.	
	Factual recall without evaluating the question will be limited to band 3.	

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Question	Answer	Marks
3	When classifying terms, courts are usually governed by either the need to create certainty or fairness.	25
	Explain and evaluate the courts' approach to classifying terms.	
	 Candidates may show knowledge and understanding by: Explaining that historically terms were classified as either conditions (important terms) or warranties (minor terms) at the time of contract formation. Explaining the different consequences of their breach (<i>Poussard v Spiers and Pond, Bettini v Gye</i>). Explaining the approaches taken by the courts to determine when these terms exist. For example, intention of the parties (<i>Lombard v Butterworth</i>), trade usage (<i>The Mihalis Angelos</i>), designation by statute, etc Explaining how this 'traditional approach' was challenged by the 'innominate term, which considers if the innocent party is deprived of 'substantially the whole benefit' intended from the contract (<i>Hong Kong Fir case</i>). In evaluating the court's approach candidates may address the following: The need for certainty in certain contracts hence the continued use of the traditional approach. E.g. in shipping contracts the 'readiness to load' clause is always treated by the courts as a condition (<i>Bunge v Tradax</i>). The importance of certainty in contract law generally. By labelling a 	
	term at the outset the parties remain in control of the contract knowing the consequences of any breach as soon as it happens. Compare with the uncertainty of the innominate term approach. Moreover parties who do not know their rights from the outset could embark on lengthy, costly and ultimately futile litigation (<i>The Chikuma</i>). The difficulty of balancing certainty with a fair outcome (<i>Schuler v Wickman</i>) The consequences approach is increasingly finding favour. It allows for flexibility and fairness in the law by giving the court a wider view of the contract (<i>Hong Kong Fir</i>). It prevents the cynical exploitation of the law to escape unwanted contracts (<i>Reardon Smith Line v Hansen Tangen</i>) and denies breach for a trivial unjust reason (<i>The Hansa Nord</i>). Credit any other relevant case and any other valid and reasoned argument. Responses based purely on factual recall will be limited to band 3.	

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Question	Answer	Marks
4	Advise Enzo of the potential equitable and common law remedies he may seek in these circumstances.	25
	 Candidates may show knowledge and understanding by: Identifying the issue of equitable and common law remedies and explaining general principles for each. Explaining the equitable remedy of specific performance; definition, availability (Cohen v Roche, Benke v Bede Shipping), limitations regarding personal service contracts (Ryan v Mutual Tontine association). Explaining the equitable remedy of injunction; types, the link with specific performance (Warner Bros v Nelson. Page One Records v Britton and Warren v Mendy). Explaining the aim of an award of damages and describing the main ways pecuniary losses are measured following an actionable breach of contract. For example; by loss of expectation awards (Charter v Sullivan, Thompson Ltd v Robinson Gunmakers Ltd). Candidates should then apply these principles to the given scenario by: Considering that it may be in Enzo's interest to keep the services of Fay given her knowledge of the existing business and customers and so compel her to honour her employment contract with them. Candidates should recognise that specific performance is one possibility but would not be granted for a contract of personal services such as this one. Considering the use of an injunction by Enzo. This is one of those borderline cases where, if awarded, an injunction can be used to bring about the same effect. Recognise that the courts are watching out for the use of injunctions as a way of achieving specific performance by the back door. So given this Enzo may have difficulty in obtaining an injunction to stop Fay leaving his employment contrary to their agreement. 	
	 Considering that a claim by Enzo for damages on the basis of 'expectation loss' may be appropriate regarding the modern day sports car. Presumably the court would be able to calculate the loss suffered by reference to the cost of finding a similar car in the 'available market' Considering that as the old car is unique damages are unlikely to be an adequate remedy. A replacement will not be found in the available 	
	market so an award of specific performance is appropriate. Credit any other relevant cases and any other valid line of reasoning.	
	A detailed discussion and application of legal principle is required to achieve marks beyond the maximum of band 3.	

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Question	Answer	Marks
5	Advise XYL whether it has a right to recover the additional payment from ABL under the rules of consideration.	25
	 Candidates may show knowledge and understanding by: Defining consideration (Currie v Misa, Dunlop v Selfridge) and identifying the main issue arising from the scenario as the requirement for valuable consideration to make promises enforceable. Explaining that for the most part, the courts have observed the principle that promising to do all that was originally contracted for is not sufficient to form the consideration to vary that agreement (Stilk v Myrick). Explaining that doing more than one's existing contractual duty can provide additional consideration as it is deemed that a contract of variation has been negotiated (Hartley v Ponsonby). Explaining that a duty under an existing contract may furnish consideration if it confers an additional 'practical benefit' on the other party, provided duress is not present (Williams v Roffey Brothers, Re Selectmove, Rock Advertising Ltd v MWB). Candidates should then apply these principles to the given scenario by: Considering that XYL are under a contractual duty to build the arena for ABL by a completion date and at an agreed price. Consideration has been furnished and assuming all the other formation elements are present a binding contract exists. Considering if there is a contract of variation. ABL are furnishing additional consideration in the promise to pay an extra 5 million pounds but what is XYL consideration for that promise? Considering whether XYL could argue that they have provided 	
	consideration, not in the traditional sense, but by providing a 'practical benefit' to ABL by finishing on time protecting ticket and advertising income.	
	Considering whether the promise to pay extra was induced by economic duress and if so could be avoided by ABL without liability.	
	Credit any reference to other categories of existing duties or discussion of whether the actions of XYL amount to an anticipatory breach.	
	Credit any other relevant case and any other valid and reasoned argument.	
	To reach band 4 and beyond reasoned conclusions must be drawn as to whether or not the Roffey ruling would apply in this instance.	

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Question	Answer	Marks
6	Advise Asha of her legal liability for the three contracts that she has made.	25
	 Candidates may show knowledge and understanding by: Identifying the issue of capacity of minors to make contracts given that Asha was under 18 when she entered into them. Explaining that valid contracts bind minors and elaborating on the types. These include contracts for necessaries (<i>Nash v Inman, Peters v Fleming, Chappell v Cooper, Sale of Goods Act 1979, as amended s 3 (2))</i> and beneficial contracts of service (<i>Doyle v White City Stadium, De Francesco v Barnum</i>). Explaining that voidable contracts are binding on the adults but the minor can terminate such contracts before or for a reasonable time after reaching 18 and explain the effects of such (<i>Corpe v Overton, Steinberg v Scala (Leeds) Ltd</i>). Explaining the rights/remedies of an adult where the minor is unjustly enriched, rescission in equity and s3 of the <i>Minors' Contract Act 1987</i>. Candidates should then apply these principles to the given scenario by: Considering whether the contract to rent the apartment is voidable given that she seeks to do so some two months after turning 18. Considering whether the clothing and footwear she purchases on credit from the online shop can be regarded as necessary. Does she need them at the time of sale and delivery? Considering whether her employer can recover the phone under common or statute law. Reaching reasoned conclusions on any liability Asha may have. Credit any other relevant case and any other valid line of reasoning. Accurate detail of the law followed by clear application of principles and logical reasoning is required to reach marks in band 4 and beyond. 	

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