

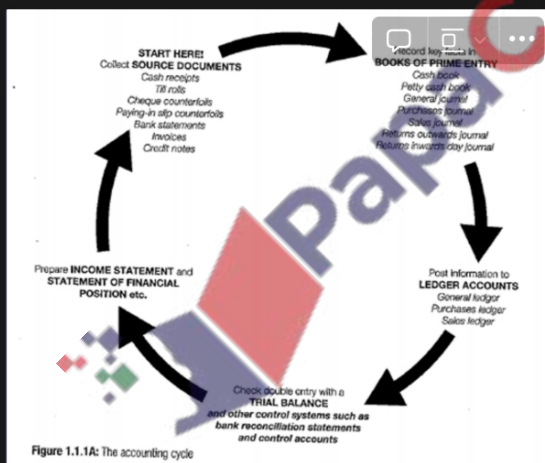
1.1 Bookkeeping vs Accounting

- understand and explain the difference between book-keeping and accounting
- explain the role of accounting in providing information for monitoring progress and decision-making.
- state the purposes of measuring business profit and loss

1. Bookkeeping: the process of maintaining up-to-date records of business transactions
2. Accounting: the process of using book-keeping records to prepare financial reports and statements to determine the business' financial health

Book-keeping & Accounting process:

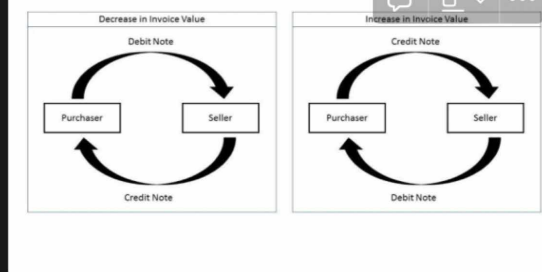
recording transactions → classifying & grouping transactions → summarising financial information → reporting & using financial information



Comparison Chart

BASIS FOR COMPARISON	DEBIT NOTE	CREDIT NOTE
Meaning	Debit Note is a document which reflects that a debit is made to the other party's account.	Credit Note is an instrument used to inform that the other party's account is credited in his books.
Use of	Blue Ink	Red Ink
Represents	Positive Amount	Negative Amount
Which book is updated on the basis of note?	Purchase Return Book	Sales Return Book
Effect	Minimization in account receivables.	Minimization in account payables.
Exchanged for	Credit Note	Debit Note

Debit Note	Credit Note
Records the money the client owes to the seller	Records the money the seller owes to a client
Issued by the buyer/ client to initiate a refund from the seller	Issued by the seller in response to the debit note from the buyer to initiate the refund
It is issued when there is a purchase return and reduces receivables	It is issued to initiate a sales return and reduces payables
Indicates upward revision of the purchase invoice	Indicates downward revision of the sales invoice



*seller may issue a Debit Note to purchaser to notify them of their debt obligations

Purpose of keeping financial records:

1. To calculate the firm's **profit/loss**
2. To determine the firm's **value of assets** (how much it owns)
3. To determine the firm's **liabilities** (how much it owes)

Most important financial summaries & reports:

1. Income statement - summarises info about the **income & firm's costs and expenses**
2. Statement of financial position - summarises **financial** info about the **value of the business**

Purpose of measuring profit & loss:

1. To determine whether the firm has reached its profit aim
2. To determine whether the firm can repay its loans & cover its costs
3. Owners of the firm wants to know if their investment has earned a greater profit than it could **earn** from other uses of the money

People who want the firm's financial statements:

1. Entrepreneurs
2. Suppliers
3. Bank
4. Employees
5. Tax authorities (Government)



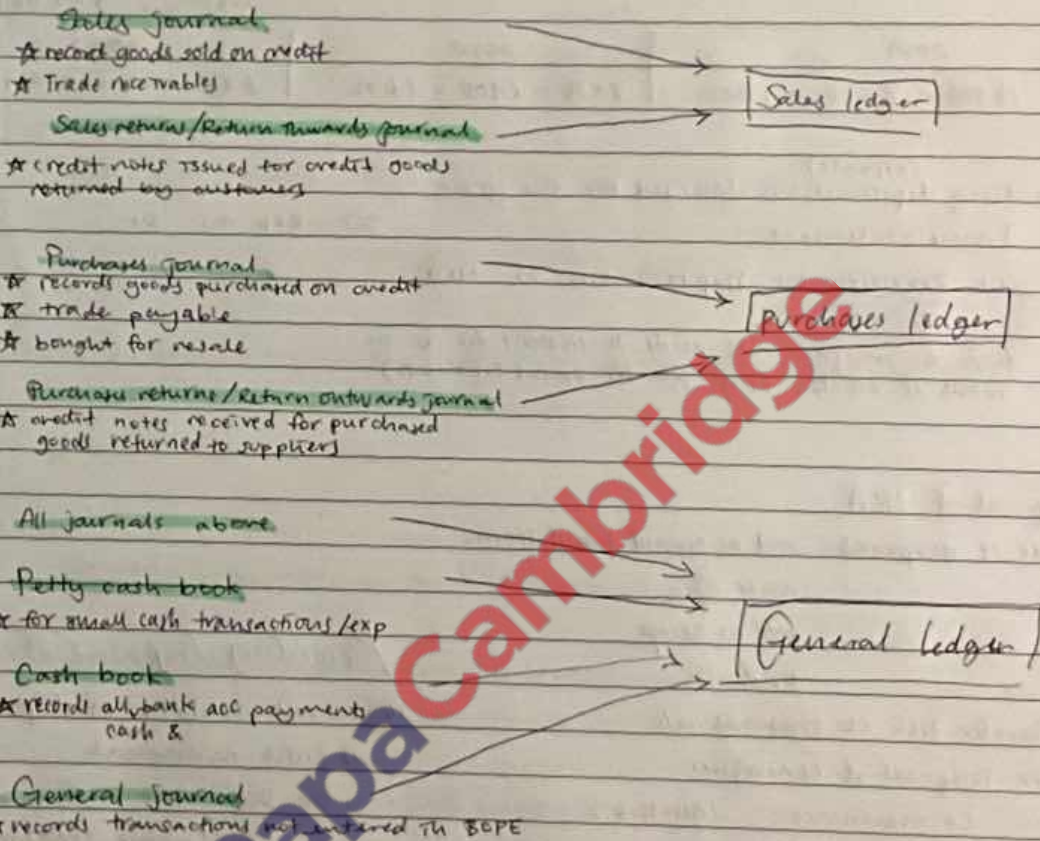
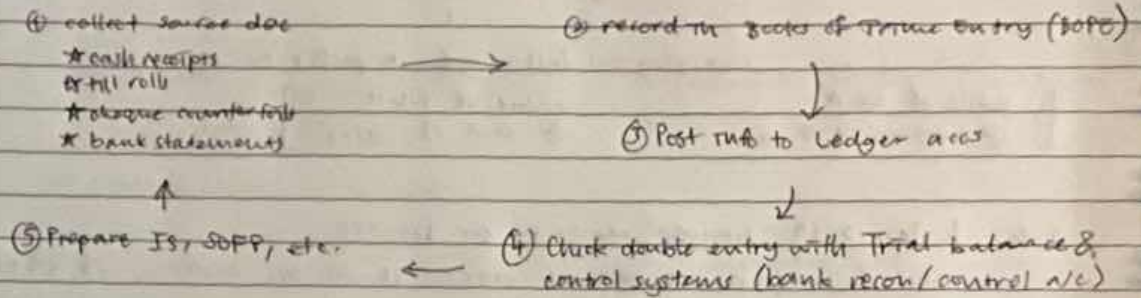
Profit = Income - Expenses



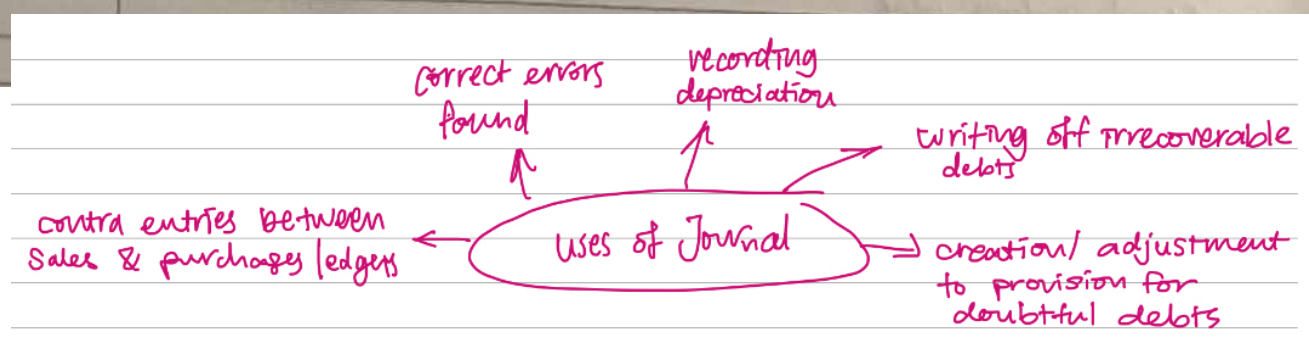
Request access to Q&A >

2 Sources & recording of data

⇒ Accounting cycle:



Expense a/c	Dr bal	Bal b/d - only Assets & Liabilities also need to be balanced - owner's equity, revenue & exp a/c only need to be totalled
Capital a/c	Cr bal	
Asset a/c	Dr bal	
Liabilities a/c	Cr bal	
Income a/c	Cr bal	



Errors not affecting trial balance agreement

Error of omission

A transaction is completely omitted or not recorded in the books.

Error of commission

A correct amount has been entered in a wrong person's account.

Error of principle

When an item is entered in the wrong class of accounts.

Compensating error

When errors cancelled out each others.

Error of original entry

The original figure in the double entries is incorrect.

Complete reversal of entry

The correct accounts are used but each item is shown on the wrong side of the account.

4

Correction of Errors:

① Journal

→ don't need to total each column

Error number	Details	Debit \$	Credit \$
1	Wages Suspense	200 (1)	200 (1)
2	Purchases Stella	494 (1)	494 (1)
3	Sales Rent	100 (1)	100 (1)
4	Suspense Motor expenses	75 (1)	75 (1)
5	Jasper Suspense	27 (1)	27 (1)

② Suspense a/c

Date	Details	\$	Date	Details	\$
2023 Jan 31	Difference on trial balance	(1) 152	2023 Jan 31	Wages	(1) 200
	Motor expenses	(1) 75		Jasper	(1) 27
		227			227

③ Statement to calculate corrected profit

	\$	\$
Draft profit	9 800	
Error 1	(200) (1)	
Error 2	<u>(494) (1)</u>	<u>(694)</u>
		9 106
Error 4		75 (1)
Corrected profit		<u>9 181 (1)OF</u>

3.3 Bank reconciliation

DATE 16/01/2024

Bank reconciliation statement as
@ 30 Apr 2023

Balance as per bank statement	x
Add: uncredited lodgements	x
Less: unpresented cheques	(x)
Balance as per cash book	<u>x</u>

Reasons to prepare bank reconciliation:

★ Timing differences

(delay between items being entered in cash book & entry on bank statement)

★ Items on bank statement not entered

in cash book (bank charges, direct debits etc.)

Steps to prepare:

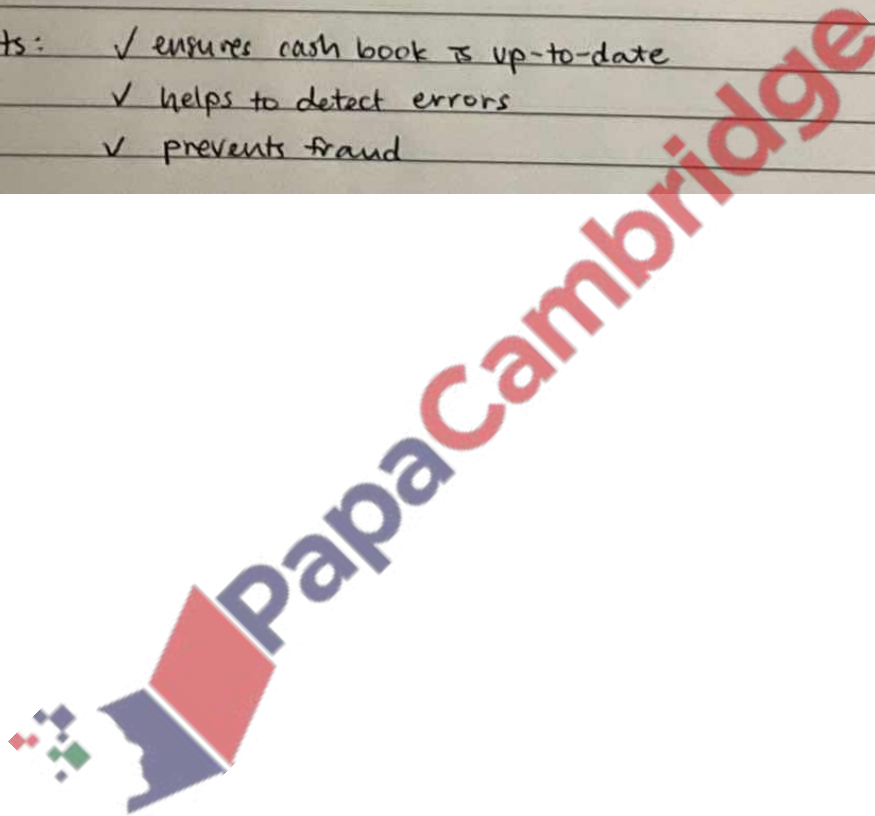
① Compare entries in cash book & bank statement

② Circle items that don't appear in both

③ circled items in bank statement should be entered in cash book and vice versa.

Benefits:

- ✓ ensures cash book is up-to-date
- ✓ helps to detect errors
- ✓ prevents fraud



3.4 Control accounts

△ What is it?

- a/c containing total of all postings made to accounts in a particular ledger
↳ E.g. sales ledger control a/c
- total bal on control a/c = total of bal in ledger if controls
- kept in general ledger

△ Reasons to keep control a/c: checks arithmetical accuracy of ledger a/c
identifies errors in ledgers

△ Format:

Sales ledger control a/c	
Bal b/d	Bal b/d (minority bal)
Sales	Bank
Interest charged	Discount allowed
Dishonoured cheque	Return inwards
Irrecoverable debts recovered	Irrecoverable debts
Bal c/d	Contra
	Bank - Irrecoverable debts recovered
	Bal c/d (minority bal)

△ Credit bal in SLC

- * customer gave additional cash aft a/c has been settled
- * customer overpaid in error
- * " " overpaid in advance
- * customer returns goods

Debit bal in PLC

- * returned faulty goods to supplier
- * overpaid supplier
- * was allowed additional discount by supplier

△ Source of info:

SLC	Source
Op TR	List of TR bal drawn from prev period
Cr sales	Total from Sales Journal
Return inwards	Total of Return Inwards Journal
Cheque & cash received	Cash book
Discount allowed	Cash Book
Irrecoverable debts	General Journal
Cl TR	List of TR bal drawn at end of period

4.1

CAPITAL EXPENDITURE

- ★ money spent on NCA
- ★ lasts more than 12 months (1 acc year)

REVENUE EXPENDITURE

- ★ money spent on day-to-day expenses
- ★ used up in less than 12 months

⇒ Importance of correct classification of capital & revenue expenditures:

- Understating profit: including capital expenditure in IS
- Overstating profit: including revenue expenditure in SOFP
- Understating NCA: including capital expenditure in IS
- Overstating NCA: including revenue expenditure in SOFP

4.2 Depreciation

Calculation of depreciation

- General rule
 - One month's ownership needs one month's depreciation.
- Specific rule
 - eg. Full year's charge in the year of purchase, none in the year of disposal

① Straight-line method

Depreciation charge for the year
= $\frac{\text{cost} - \text{scrap value}}{\text{useful economic life}}$

OR

Depreciation charge for the year
= % rate * (cost - scrap value)

10

② Reducing balance method

Depreciation charge for the year
= % rate * net book value

↓
[% rate (cost - acc dep)]
↓
(cost - accumulated depreciation)

↓
(from date of purchase to date of calculation)

Recording dep charge for the year:

Dr Income Statement

Cr Prov for depreciation & NCA

Recording disposal of NCA:

with trade in

STEPS:

1. Transfer cost of NCA to disposal a/c
 Dr Disposal of NCA
 Cr NCA

STEPS:

2. Transfer accumulated depreciation to disposal a/c
 Dr Provision for Depreciation of NCA
 Cr Disposal of NCA

STEPS:

3. Record proceeds on disposal of NCA
 Dr Bank
 Cr Disposal of NCA

STEPS:

4. Calculate profit or loss on disposal of NCA
 (if profit) Dr Disposal of NCA
 Cr Income Statement
 (if loss) Dr Income Statement
 Cr Disposal of NCA

STEPS:

1. Transfer cost of NCA to disposal a/c
 Dr Disposal of NCA
 Cr NCA

STEPS:

2. Transfer accumulated depreciation to disposal a/c
 Dr Provision for Depreciation of NCA
 Cr Disposal of NCA

STEPS:

3. Record trade-in value of NCA
 Dr NCA
 Cr Disposal of NCA
 *record balance of payment (Dr NCA, Cr Bank/A/C Payable)

STEPS:

4. Calculate profit or loss on disposal of NCA
 (if profit) Dr Disposal of NCA
 Cr Income Statement
 (if loss) Dr Income Statement
 Cr Disposal of NCA

4.4 Irrecoverable debts & Provision for doubtful debts

RECORDINGS

① Irrecoverable debts

Dr ID
 Cr TR
 Dr IS
 Cr ID

② Irrecoverable debts recovered

Dr TR
 Cr IDR
 Dr Bank
 Cr TR
 Dr IDR
 Cr IS

↓
Income Cr bal

③ Provision for doubtful debts

A) creation

Dr IS
 Cr PDD

B) Increase (expense)

Dr IS
 Cr PDD

C) Reduction (income)

Dr PDD
 Cr IS

* debt must be reinstated in ledger a/c of TR

* to hv detailed history of TR's a/c as guide for granting credit in future

△ Irrecoverable debts & its creation

- created when goods / services are sold on credit
- formed when payment for goods / services rendered has not materialised
- firm that owes money: forgets to make payment after long time goes bankrupt
owner passes away
- firm that is owed money: poor administration to collect debts

△ Avoiding Irrecoverable debts

↳ cannot be prevented

- ★ sell for cash only
- ★ establish credit limit for each customer
- ★ give cash discount for prompt payment
- ★ issue invoices promptly
- ★ charge interest on late payment
- ★ refuse further supplies until outstanding bill is paid

△ Why write off ID?

- total TR wld be overstated
- CA wld be overstated
- total assets wld be overstated
- capital wld be overstated

△ Factors to consider when setting provision for doubtful debts:

- ★ experience of late / non-payment
- ★ length of time debts outstanding
- ★ state of local economy

(prudence principle)

4.5 Valuation of Inventory

DATE 08/02/2024

⇒ Inventory stated @ LOWER OF COST & NRV (net realisable value)

* NRV: the actual or estimated selling price

less costs to completion & costs incurred } cost of putting into saleable condition

NRV = Expected selling price

- expected additional selling expenses

Valuing inventory @ lower of historic cost & NRV

principles of
→ Realisation
→ Matching
→ Prudence

[NRV = ESP - EASE]

5.1 Sole Trader

Trading acc sect

Selva			
Income statement for the year ended 31 Mar 2023			
	\$	\$	\$
Revenue			81 741
Less: return inwards			(100)
Net revenue / Turnover			81 641
Less: cost of sales			
Opening inventory		9 270	
Purchases (61 700 - 500)	61 200		
Less: Return outwards	(200)		
	61 000		
Carriage inwards	100		
Import duty	250		
Insurance and freight charges	150		
Wages	2268	63 768	
		73 038	
Less: closing inventory		8 410	64 628
Gross profit			17 013
Rent received (750 + 100)			850
Discount received			300
Irrecoverable debts recovered			150
Profit on disposal of motor van			300
			18 613
Less: Expenses			
Rent and rates (880 - 20)		860	
Light & Heat (246 + 140)		386	
Salaries		6000	
Irrecoverable debts (247 + 160)		407	
Prov for doubtful debts		69	
Insurances (176 - 100)		76	
General expenses		800	
Motor expenses (861 + 100)		961	
Discount allowed		200	
Stationery (130 + 20 - 35)		115	
Carriage outwards		200	
Depreciation - Motor Van		800	
Depreciation - Premises		200	
		11 074	
Profit from operations			7 539
Finance cost			
Loan interest (200 + 306)			(506)
Profit for the year			7 039

← Cost of goods available for sale



Selva

Statement of financial position as at 31 Mar 2023

	\$	\$	\$
<u>Non-current assets</u>	Cost	Acc dep	NBV
Motor Van	7 000	(3 800)	3 200
Freehold premises	10 000	(200)	9 800
	<u>17 000</u>	<u>4 000</u>	<u>13 000</u>
<u>Current assets</u>			
Inventory		840	
Trade receivables	7 900		
Less: Provision for doubtful debts	(395)	7 505	
Other receivables: Prepaid expense (20 + 35)		55	
Accrued income		100	
Bank		11 235	
Cash		850	28 155
Total assets			<u>41 155</u>
<u>Capital and liabilities</u>			
Capital			20 471
Add: profit for the year			7 039
			<u>27 510</u>
Less: Drawings			(2 577)
Capital			<u>24 933</u>
<u>Non-current liabilities</u>			
Loan (only record principle amount)			10 000
<u>Current liabilities</u>			
Trade payables		5 662	
Other payables (Accrued expenses):			
Light & heat	140		
Motor expenses	100		
loan interest	300		
Stationery	20	560	6 222
Total capital and liabilities			<u>41 155</u>

doesn't include interest cuz
interest is paid every year

5.2 Partnership

Partnership

DATE 19/11/2023

- * formed when 2 or more ppl carry on a business tog with profit intentions
- * more than 1, max 20 * owners = partners
- * more than 20: companies

Δ characteristics: unlimited liability

ADV	DISADV
* access to more capital	* less independence than sole traders ↳ decisions hv to be agreed by everyone
* partners can contribute diverse knowledge, experience & skills	* partners may be frustrated by other partners' plans for biz
* can offer more services	* partner may be legally liable for acts of other partner
* other partner can cover when 1 partner is gone	

Δ partnership agreement: amount of capital to be contributed by each partner
ratio of profits & losses shared
amounts of partner's salaries
rate of interest on partners' capitals AND drawings

deter partners
↑ from overdrawing

↓ If none

- * no interest on capital
- * no int on drawings (3 No's)
- * no salaries
- * P&L shared equally
- * loan provided r entitled to 5% p.a. interest

fixed capital:

		capital			
		Jake	Jay	Jake	Jay
Bal old		50	60	Bal b/d	
		50	60	50	60
				5	60

Profit & loss appropriation acc

	Dr	Cr
PFTY		
Add: interest on drawings		
- Jake		
- Jay		
Less: appropriation		
Interest on capital		
- Jake		
- Jay		
Partners' sal notes - Jay		
Share of profits		
- Jake		
- Jay		

current account

		Jake	Jay		
		Jake	Jay	Jake	Jay
Int on drawings				Bal b/d	
Drawings				Loan Interest	
Bal old				Int on capital	
				Partners' salaries	
				Share of profits	
				Bal old	
Bal b/d (overdrawn)				Bal b/d	

* residual profit = share of profit

Typo

	\$	\$	\$
<u>Non-current assets</u>			
Premises (100 000 + 120 000)			220 000
Other NCA			92 650
			312 650
<u>Current assets</u>			
Trade receivables		25 500	
Less: Provision for doubtful debts		(510)	
Other receivables		910	
Bank		21 890	47 790
Total assets			360 440
<u>Capital and liabilities</u>			
<u>Capital accounts</u>			
- Bari		150 000	
- Nada		100 000	250 000
<u>Current account</u>			
	Bari	Nada	
Balance b/d	450	(150)	
Interest on capital	7 500	5 000	
Partner's salary - Bari	20 000	-	
Share of profit	2 718	1 812	
	31 668	6 662	
Interest on drawing	(660)	(780)	
Drawing	(11 000)	(13 000)	
	(10 340)	(13 780)	
	19 508	(7 118)	12 390
			262 390

△ Problems that may arise if working capital of partners is inadequate :

- ① unable to repay debts when they fall due
- ② cannot take adv of cash discounts
- ③ cannot take adv of business opportunities when they arise

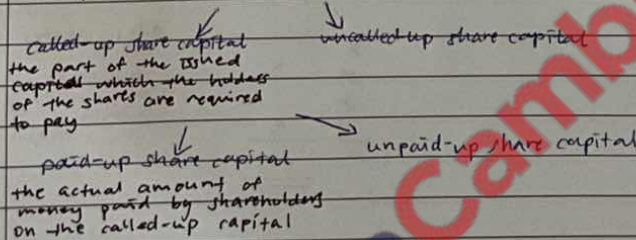
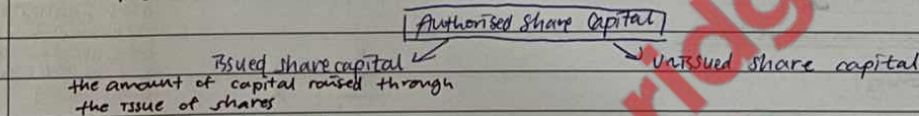
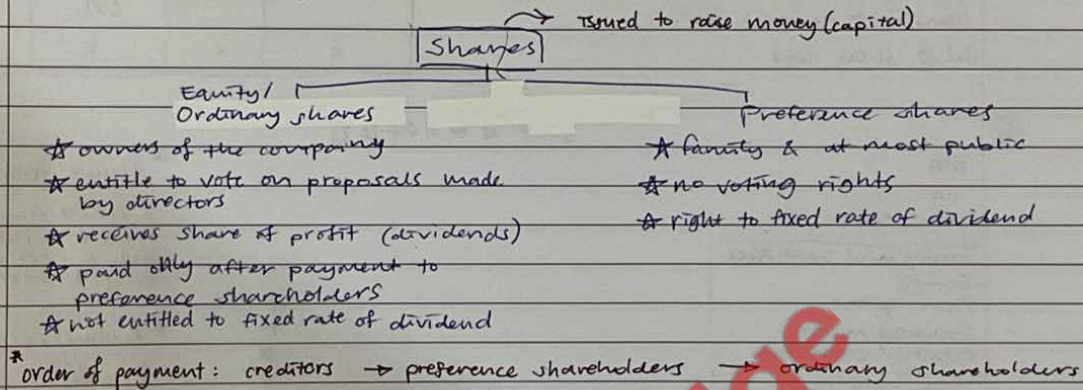
5.3 Limited Companies

5.3 Limited companies

an organisation owned by shareholders (owners)

- * the company has separate legal entity from shareholders
- * liabilities of shareholders limited to amount invested (limited liability)

ADV	DISADV
→ unlimited ownership (shareholders)	→ complicated & expensive to set up
→ limited liability	→ complex financial statements
→ separate legal entity to its owners	



- * Debentures:
- long-term loans (NCL)
 - form of capital by borrowing
 - debenture holders are providers of loan capital NOT owners
 - entitled to fixed rate of interest
 - can take legal action against company if interest not paid when due (only creditors can make it go bankrupt)

		Bounty Limited	DATE		
		Income Statement			
Less: Expenses					
	Director's salaries/fees	x			
	Auditors' fees	x			
	Loss on disposal of NCA	x	(x)		
	Profit from operations		x		
Finance costs					
	Loan interest/Debenture interest		(x)		
	Profit before tax		x		
	Tax		(x)		
	Profit for the year/Profit after tax		x		
Statement of changes in equity for the year ended --					
		Share capital	General reserve	Retained earnings	Total equity
	Bal @ 1 Nov 2022	x	x	x	x
	PFTY			x	x
paid during EOY (this year pay not yet)	Final dividend paid (for year ended 31 Oct 2022)			(x)	(x)
	Interim dividend paid (for year ended 31 Oct 2023)			(x)	(x)
	Transfer to general reserve			(x)	
	Bal @ 31 Oct 2023	x	x	x	x

3

SDFP as @ 31 Oct 20 23

NCA ...

CA ...

Total assets

Equity and liabilities

Equity

Share capital

General reserve

Retained earnings

Total equity

Non-current liabilities

Loan

Debentures

Current liabilities

Trade payables

Other payables

Tax payable

Bank overdraft

Total equity and liabilities

X

X

X

X

X

X

X

X

X

X

X

X

X

X

* General reserve:

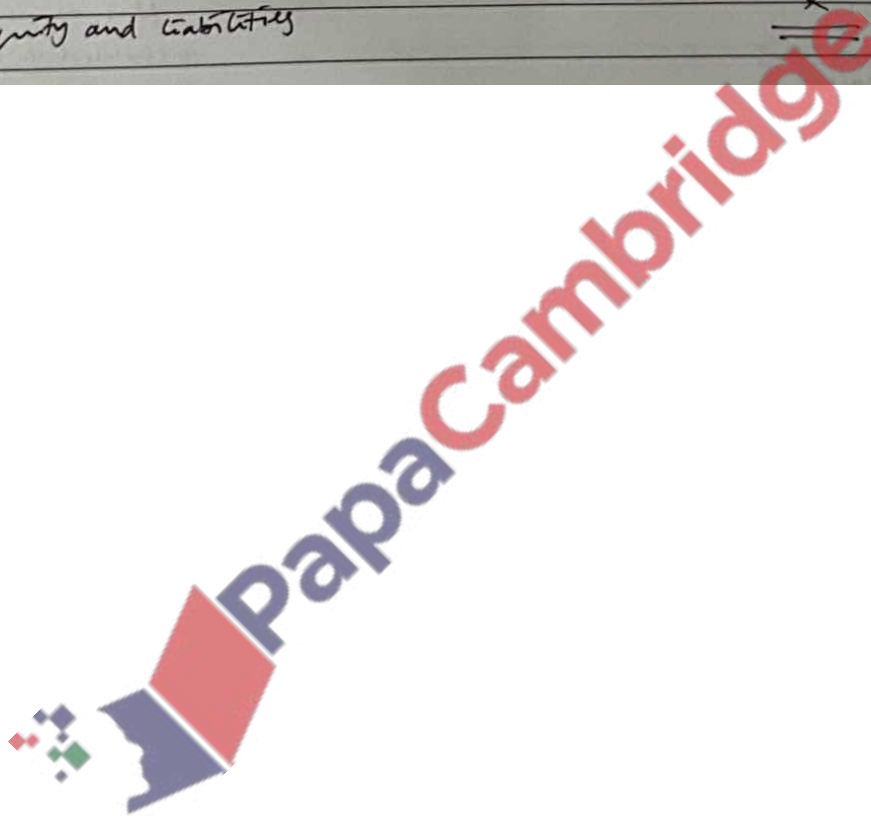
a reserve fund created by keeping aside a part of the profit earned

* Retained earnings:

the profit left over after paying direct costs, indirect costs, income taxes and dividends to shareholders

* Debentures:

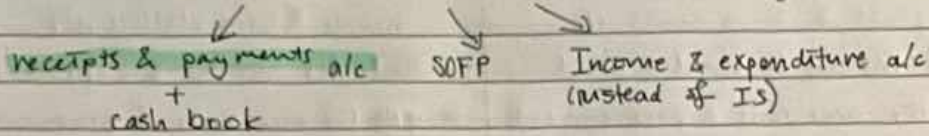
a loan paid over a long period with fixed interest rate



5.4 Clubs & Societies

DATE 06/01/2024

- * non-profit making organisations
- * Objective: to provide service to members facilities for members opportunity for ppl to meet & further common interest
- * req diff form of financial statement than trading organisation



Receipts & payments a/c → also bank a/c

- summary of the cash book usually prepared
- summarises all money received & payments made for a period

receipts & payments a/c for the year ended

Receipts	Payments
Bank/cash bal b/d	Wages
Subscription received	Groundsmen's wages
Sale of dinner & dance tickets	General expenses paid
Entrance fees	Dinner & dance expenses
Donations	Bank/cash bal c/d

Subscriptions a/c

- not all subscriptions are paid in an accounting period
- hence resulting in subscriptions in arrears / advance (accrued) (prepaid)

* Exp = POOP
Inc = OPPO

- Subscriptions in arrears → treated as asset (revenue a/c)
- Subscriptions in advance → treated as liability (CUZ now the firm owes their service)

Subscriptions account

Arrears b/d [O]	Advance b/d [P]
Income & expenditure a/c	Bank
Advance c/d [P]	irrecoverable debts
	Arrears c/d [O]

→ from acc surpluses

Accumulated Fund

- similar to capital acc for sole traders
- accumulated fund = assets - liabilities

SOFP

- similar to that of bs organisation
- BUT no TR cuz customers normally buy on cash basis

N2021/13/11/23 & N2021/12/25

- 23 A sports club was formed on 1 August 2020. During the year ended 31 July 2021 the club purchased equipment costing \$5000, paying by cheque.

In which of the club's financial statements did this appear?

	cash, cap & rev, receipts receipts and payments account	cash, non-cash, rev exp, income and expenditure account	assets & liabilities statement of financial position
A	✓		
B	✓		✓
C		✓	✓
D			✓

Income & Expenditure a/c

Non-profit organisation:

★ PFTY = surplus of income over expenditure

★ loss FTY = excess of expenditure over income

* may hv profit from club bar/restaurant, this statement of profit/loss shld be opened

Receipts & payments a/c	Income & Expenditure a/c
→ Includes money received & paid	→ Includes income & expenses
→ no adj for accruals & prepayments	→ adj for accruals & prepayments
→ only hv monetary items	→ Includes non-monetary items
→ bal figure represents bank bal	→ bal figure represents surplus/deficit

Income & expenditure a/c for year ended 31 Dec 2023

<u>Income</u>		
Subscriptions		X
Donations		X
Entrance fees		X
Bar profit		X
Profit from dinner & dance		X
<u>Less: expenditure</u>		
Wages		X
Repairs		X
Groundmen's wages		X
Loss from dinner & dance		X
Depreciation - clubhouse		X
Donations		X
		X
Surplus of income over expenditure / Excess of expenditure over inc		X

Bar/restaurant trading a/c

- prepared when society/club runs bar/restaurant to raise additional funds
- P&L generated shld be transferred to Income & expenditure acc

Bar/restaurant income statement for year ended 31 Dec 2023

(Normal)

Revenue		X
Less: COS		
Op Inv purchases	X	
	X	
Less: Cl Inv	X	X
GIP		X
Less: expenses		
Bar tender's salaries	X	
Depreciation - Bar's equipment	X	X
PFTY		X

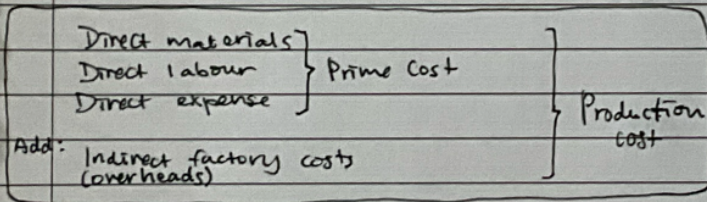
5.5 Manufacturing A/c

5.5 Manufacturing account

→ manufacturing a/c
→ IS/ statement of P&L
→ SOFP

28/01/2024

shows the cost of running & maintaining the factory in which the final product is made



* Definitions:

- * **direct material** - material from which goods are made
- * **direct labour** - wages of workers who actually make the goods
- * **direct expense** - fixed sum that has to be paid for every unit of good produced
- * **indirect material** - all materials purchased for the factory which do not form part of the goods being produced
- * **indirect labour** - wages of workers who do not actually make the goods
E.g. factory managers, supervisors, cleaners
- * **Work-in-progress (WIP)** - partly finished goods

costs

Direct

* expenditure that can be identified to 1 unit of product

* incurred proportionately with level of production

Indirect

* not directly identifiable with final product

Manufacturing account

Opening inv of raw materials	X	
Purchases of raw materials	X	
Less: purchases returns	(X)	
Less: closing inventory of raw materials	(X)	
Cost of raw materials consumed	X	
Direct labour	X	
Manufacturing wages	X	
Manufacturing royalties	X	
Prime cost	X	X
Factory overheads: indirect labour	X	
depreciation	X	
Factory heat/light	X	
Supervisor's salary	X	
Factory insurance	X	
Depreciation	X	
Add: opening WIP	X	
Less: closing WIP	(X)	
Cost of production	X	X

Income Statement

Revenue
Less: COS
op inv of finished goods
Cost of production
Less: closing inv of finished goods
Gross profit

SOFP

CA:

Inventories
- Raw materials
- WIP
- Finished goods

5.6 Incomplete Records

DATE 26/11/2023

5.6 INCOMPLETE RECORDS

- any method of recording transactions that are NOT based on double entry system
- can also be when invoices, cheque counterfoils & bank statements are kept only

△ factors to consider when keeping double-entry system:

- ① Acc knowledge & skill of owner
- ② time available to owner
- ③ cost of employing staff to prepare records

△ Keeping full acc records:

ADV	DISADV
* allows financial statements to be prepared anytime / more than once a yr	* time consuming to maintain FULL acc records
* Financial Statements can be prepared quickly and soon aft year-end	* cost
* reduces errors & possible fraud by workers if prepared regularly	↳ exp to purchase comp package
↳ inv losses picked up earlier	↳ training course to learn
	↳ employ specialist

△ Calculating PFTY (when given op & cl capital)

$$[PFTY = \text{closing cap} - \text{op cap} - \text{additional cap} + \text{drawings}]$$

△ Income statement ⇒ statement to calculate PFTY // or stays the same
 JOFP ⇒ statement of affairs

IS	£	£	statement of affairs	
Capital @ 31 Dec 2023		X	TOTAL ASSETS	
Add: Drawings		X	NCA	X
		XX	Inv	X
			TR	X
Additional capital	X		Bank cash	X
cap @ 1 Jan 2023	X	(XX)		X
PFTY		XX	Less: TOTAL LIABILITIES	
			TP	(X)
			Capital	XX

△ STOLEN GOODS / GOODS LOST IN FIRE

Statement to calculate inv lost in fire

Inv @ 1 Jan 2023	X
Purchases	X
	XX
less: on sales @ cost	(X)
Inv @ 17 Mar 2023 before the fire	XX

(b) Advise Haziq whether or not he should maintain a double entry bookkeeping system for his business. Justify your answer with **two** advantages and **two** disadvantages.

<u>ADV</u>	<u>DISADV</u>
→ can reduce possibility of fraud by employees ✓	→ time consuming ✓
→ more detailed references kept for future ✓	→ increases costs, reducing profit if bookkeeper is needed to maintain

Haziq should maintain double entry bookkeeping system as it allows financial statements to be drawn more easily and at any time.

[5]

0452/23/0/N/2020

[Total: 20]

6.1 Analysis & Interpretation

Profitability ratios → the higher, the better

(i) Gross margin

$$\frac{\text{Gross Profit}}{\text{Revenue}} \times 100$$

$$\text{Mark up} = \frac{\text{Gross Profit}}{\text{Cost of sales}} \times 100$$

(ii) Profit margin

$$\frac{\text{Profit for the year}}{\text{Revenue}} \times 100$$

(iii) Return on Capital Employed (ROCE)

$$\frac{\text{Net profit before interest}}{\text{Capital employed}} \times 100$$

[Capital Employed = Issued Shares + Reserves + Non-Current Liabilities]

[Working capital = CA - CL] *not total assets - total liabilities

← **Liquidity ratios**

(i) Current ratio = $\frac{\text{Current Assets}}{\text{Current Liabilities}}$ (also known as Working Capital Ratio)

(ii) Liquid (Acid test) Ratio = $\frac{\text{Current Assets} - \text{Inventory}}{\text{Current Liabilities}}$ (also known as Quick Ratio)

how fast goods can be sold
 (iii) Rate of Inventory Turnover = $\frac{\text{Cost of Goods Sold}}{\text{Average Inventory}}$ (answer given in times)

(iv) Trade Receivables Turnover = $\frac{\text{Trade Receivables}}{\text{Credit Sales}} \times 365$ (answer given in days)

(v) Trade Payables Turnover = $\frac{\text{Trade Payables}}{\text{Credit Purchases}} \times 365$ (answer given in days)

the ability a firm can pay its debts when it falls due

Liquidity ratios

the ↓, the better



the faster u collect, the better (more cash available, ↑ liquidity)



- Trade Receivables Turnover or Average Collection Period

not efficient = high TR turnover

$$\frac{\text{trade receivables}}{\text{credit sales}} \times 365 \text{ days}$$

- Shows the average amount of time (in days) it takes for trade receivables (customers) to pay their debts
- *always round up to the next whole day!

13.2 days ⇒ 14 days //

⇒ charge interest on late payment

⇒ encourage cash payment by offering cash discount

⇒ good credit management (up-to-date list of TR & keep track, send reminder)

14

Liquidity ratios

the ↑ the better (to a certain extent)

- Trade Payables Turnover or Average Payment Period

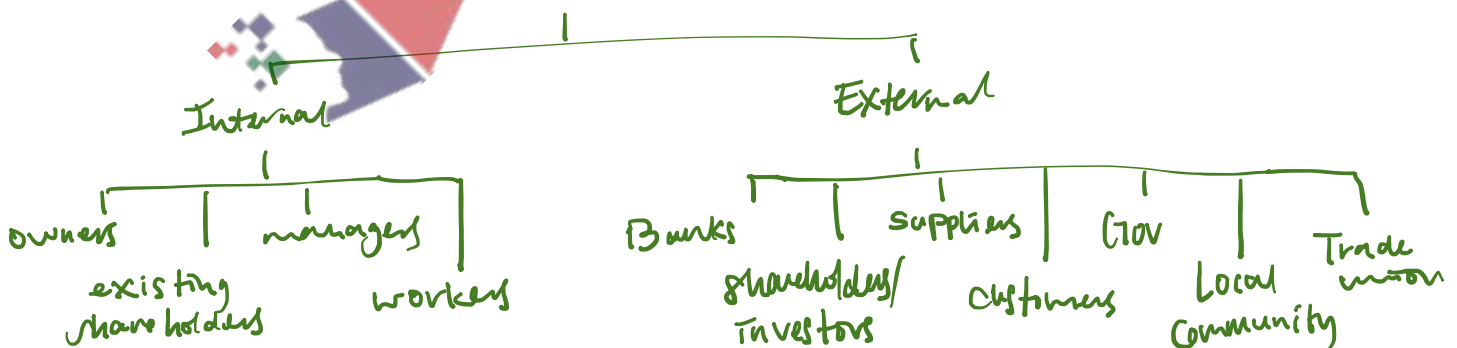
If take too long:

⇒ bad reputation with supplier

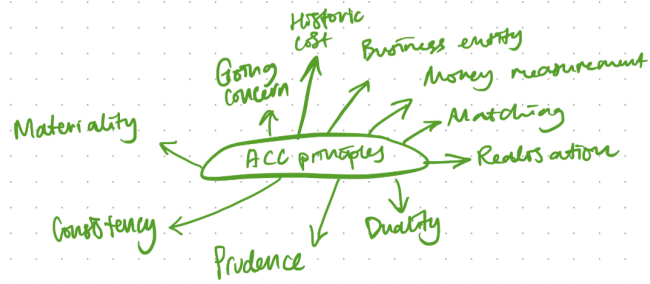
$$\frac{\text{trade payables}}{\text{credit purchases}} \times 365 \text{ days}$$

- Shows the average amount of time (in days) it takes for the business to pay its debts (suppliers)
- *always round up to the next whole day!

Users of Acc info



7.1 ACC PRINCIPLES



(1) Going concern:

- assume that business will continue to operate into the foreseeable future & owners have no intention to close down
- assets valued at cost, so ~~not~~ the value they would fetch if sold is irrelevant

(2) Historic cost:

- actual price paid for asset & expenses should be recorded in accounts
- so value can be checked against amount paid easily
- transactions are recorded at their cost to the business

(3) Business entity

- business is regarded as being separate from owner
- only business' activity should be recorded & reported in its financial statement
- the only time the owner's personal resources are recorded:
when they introduce new capital to the business from their own funds

(4) Money measurement

- only transactions that can be expressed in monetary terms are recorded in ledger etc
- reasons to use money as a form of measurement:
 - ★ widely accepted as a form of payment
 - ★ recognised & accepted measure of value
 - ★ easy to compare the performance of different businesses
- things that cannot be recorded in financial statements (they don't have definite monetary values):
 - ★ skills & motivation of workforce
 - ★ no. of staffs employed
 - ★ loyalty of customers
 - ★ location of business

(5) Matching

- Expense must be matched against the revenue earned for the year

- regardless of whether they've been paid or not
- accrued income & expenses are still included in

- ensures correct amount of revenue & expenses for the period are entered in Income statement
 - revenues expenses not over/understated
 - ensures profitability ratios can be relied upon for decision making

(6) Prudence

- Anticipate all losses, recognise profits only when realised
 when title of goods passes to customer

- Revenues & profits are only included in accounts when they're realised / their realisation is reasonably certain

- Uncertainty: always exercise caution / ensure gains & losses are not overstated / understated

- prudent to include provision for doubtful debts - shows realistic amount

↳ in case trade receivables cannot be collected

(7) Materiality

- some expenditures are less significant in business context

- absolute precision in recording such items is not essential (not worth time, cost & effort)

- If the inclusion/exclusion of ^{the} info in the financial statement would mislead users, then info is material

- more sensible to list small expenses as a sundry expense

(8) Consistency

- transactions of similar nature should be recorded in the same way

- in the same accounting period & in all future periods

- ensures that profits/losses of diff periods may be compared meaningfully

- business should only really change its acc methods if new methods give more appropriate financial results

depreciation

(9) Duality

- every transaction has 2 aspects & should be recorded in double-entry acc (as Dr & Cr)

- must be recorded as Dr & Cr bcz:

★ Each transaction will affect assets of business

★ "

" capital / liabilities

(10) Realisation

- not the time when order is received / customer pays

Revenue is regarded as being earned when title of goods is passed to customers.

- ⇒ Overview: 1) Comparability 3) Reliability
2) Relevance 4) Understandability

⇒ To overcome differences in Accounting practices, International Financial Reporting Standards (IFRS) have been enforced. They are developed & issued by the International Accounting Standards Board (IASB).

⇒ Goal of IASB: create global standards in accounting & financial reporting
clear easy to understand

⇒ Having same acc regs in every country reduces time & cost to global businesses on preparing their financial statements.

⇒ Role of International Accounting standards:

1) Improve COMPARABILITY of financial statements

- the standards narrow the variety of acc methods (so easier to compare)
- It should be possible to identify similarities or differences between information about the company in a previous period or other companies

2) Improve RELEVANCE of financial statements

- Info should have the ability to influence the economic decision of users of the statement
- provided in time to influence those decisions

3) Improve RELIABILITY of financial statements

- Info is free from bias and complete within the bounds of materiality & prudently prepared
- If these info are not reliable, fewer people will risk their money buying shares

4) Improve UNDERSTANDABILITY of financial statements

- Info should be understood by users with reasonable knowledge of business & accounting

clear well presented clear

⇓
Such users are sometimes called "Economically aware"

ACC terms

*terms in **bold** have been asked in previous papers

*terms in *italic* are just for better understanding

1	Bookkeeping	The process of recording data relating to financial transactions in the accounting books
	Accounting	The process of identifying, measuring and communicating economic information to permit informed judgements and decisions by users of that information
	Drawings	Assets taken by owner from the business for own use
3.1	Trial balance	A statement of ledger balances on a particular date
3.4	Control account	Account containing total of all postings made to accounts in a particular ledger
4.1	Capital expenditure	Money spent on non-current assets lasting more than a year
	Revenue expenditure	Money spent on day-to-day expenses used up in less than a year
4.2	Depreciation	An estimate of the loss in value of non-current assets over its useful economic life
4.4	Irrecoverable debts	Created when goods/services are sold on credit and payment for these has not materialised
4.5	Valuation of inventory	Inventory stated at lower of cost and net realisable value
	Net realisable value	The actual or estimated selling price less cost of putting it into saleable condition
5.2	Residual profit	Share of profit
5.3	Limited companies	an organisation owned by shareholders with separate legal entity
	Ordinary shares	people who own these shares are owners of the company entitled to vote on proposals made by directors
	Preference shares	people who own these shares do not have voting rights but have a fixed rate of dividend
	Interim dividend	dividend paid during the year ar
	General reserve	A reserve fund created by keeping aside a part of the profit earned
	Retained earnings	The profit leftover after paying direct costs, indirect costs, income taxes & dividends to shareholders
	Debentures	A loan paid over a long period with fixed interest rate

5.4	Accumulated fund	Surpluses which accumulate over the years. Also equivalent to capital of a business
	Subscriptions	Amount paid by members of a club to use facilities provided by the club
	Receipts & payments account	Amount summarising the money received and paid by a club during a financial year
5.5	Direct material	material from which goods are made
	Direct labour	the wages of the workers who actually made the goods
	Direct expense	Fixed sum that has to be paid for every unit of good produced
	Direct costs	Expenses resulting from the production of goods and services
	Indirect material	All materials purchased for the factory which do not form part of the goods being produced
	Indirect labour	Wages of workers who do not actually make the goods (e.g. factory managers, supervisors, cleaners)
	Overheads/ Indirect costs	Costs that aren't directly related to the production of goods or services, but are necessary for the operation of a business
	<i>Work in progress (WIP)</i>	<i>Partly finished goods</i>
6	<i>Profitability ratios</i>	<i>A group of ratios which will help to assess the profitability over a period of time</i>
	<i>Gross margin</i>	<i>Shows how much gross profit each dollar of revenue generates</i>
	<i>Mark-up</i>	<i>How much the business marks-up its cost of sales to arrive at the selling price</i>
	<i>Profit margin</i>	<i>How much profit for the year is generated from revenue</i>
	<i>Return on capital employed (ROCE)</i>	<i>The amount of profit in cents in relation to each \$1 of capital used within the business</i>
	<i>Liquidity ratios</i>	<i>A measure of how well the company is able to pay its day-to-day operations</i>
	<i>Current ratio/working capital ratio</i>	<i>Shows the current assets available to pay its current liabilities when it falls due</i>
	<i>Liquid (acid test) ratio/ quick ratio</i>	<i>Shows the proportion of liquid assets that is available to pay the current liabilities</i>
	<i>Rate of inventory turnover</i>	<i>Shows the number of times the inventory is sold during a financial period</i>

	<i>Trade receivables turnover</i>	<i>Shows the average amount of time (in days) it takes for TR to pay their debts</i>
	<i>Trade payables turnover</i>	<i>Shows the average amount of time (in days) it takes for the business to pay its debts</i>
7	Duality	Every transaction has 2 aspects and should be recorded in double-entry account
	Prudence	Anticipate all losses, recognise profits only when realised
	Matching	Expenses matched with revenue earned for the year
	Realisation	Revenue is regarded as being earned when title of goods are passed to customers
	Consistency	Transactions of similar nature should be recorded in the same way in the same accounting period & all future periods
	Materiality	Absolute precision in recording items which are less significant in business context is not needed
	Going concern	Assumes that business will continue to operate in its foreseeable future & owners have no intention of closing down
	Historic cost	Transactions should be recorded at their cost to the business
	Business entity	Business is regarded as being separate from owner
	Money measurement	Only transactions that can be expressed in monetary terms are recorded in the ledger accounts

